



# **Upgrade your Opti-Sizer Today and Avoid Downtime!**

James L. Taylor Mfg. Co. is writing to inform you that we now have a new solution for sizing your panels prior to gluing. For years, the variability of measuring with sound has plagued us from having the perfect sizing solution. Finally, laser sensor manufacturers are producing cost effective laser sensors that allow us to improve your machine.

The new laser sensor with PC control provides a number of benefits over the old ultrasonics:

- •Faster traverse speeds resulting in higher throughput.
- •Better reliability as the laser sensor is less sensitive to environmental factors.
- •More accurate measuring.
- •More feature filled interface.
- •Improved job tracking and reporting.

Additionally, going forward we are no longer able to provide the Massa Ultrasonic Sensor (SENSOR.46 / #200374-503) used for board measurement. Our vendor has ceased production of this line and we have depleted our stock. This ultrasonic sensor is a crucial component of your old Opti-Sizer control and necessary for its operation.

With our switch to a laser based board measurement system comes a simple upgrade path:

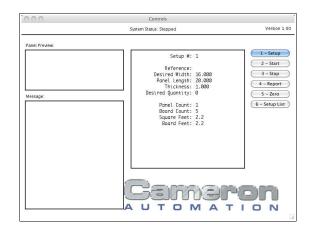
•Laser Opti-Sizer with PC Laptop Control - \$9,550

A laptop is paired with the machine providing all the benefits of your existing Opti-Sizer as well as the added ability to store and manage multiple setups (kitchen at a time) and tie the machine into the local network.

Call or email us today for more information!

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# Opti-Sizer Upgrade FAQ

## How Does It Ship?

The Opti-Sizer upgrade kit can be shipped via standard UPS.

## How Long Does It Take To Install?

For a skilled technician following the included directions, a full upgrade including calibration should take about 3 hours of time.

#### What Is Included In The Upgrade Kit?

The upgrade kit ships complete with the following:

- •New control box designed to fit in place of the old one.
- •PC Laptop Computer and enclosure. Including mounting hardware.
- •New laser width measuring sensor with hardware to mount it to the bridge.
- •Replacement bridge supports.

#### Are There Any Items NOT Included In The Kit?

For very old machines (pre 1989) an upgrade to rails with dividers will be necessary before the current generation of sensor with work with the machine. This upgrade will cost an additional \$1500 and will involve replacement of the metal dividers that separate the slots of the machine.